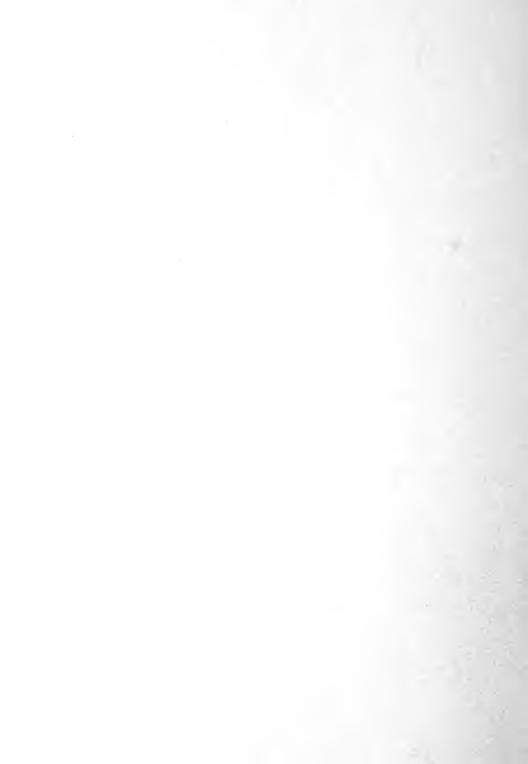
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Do not assume content reflects current scientific knowledge, policies, or practices.



62,01

Heikes == Huntsville == Trees.

BULLETIN NO. 4

### SURPLUS STOCK

-FROM-

### The Huntsville Wholesale Nurseries HUNTSVILLE, ALA.

Shipments from St. Louis, Mo., Rochester, N.Y., and Philadelphia, Pa.,

### DAY'S

E have for the past thirty-three years offered in assorted lots in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis. Rochester and Philadelphia for immediate ship-The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

#### BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment

Address

Huntsville Wholesale Nurseries,

Huntsville, Ala.

### Heikes--Huntsville--Trees.

Address HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to Huntsville Wholesale Nurseries, Huntsville, Ala. We have arranged with the Cold Storage Houses in St. Louis, Rochester and Philadelphia where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

#### ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the price of boxes and freight from Huntsville to St. Louis, Rochester and Philadelphia. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

#### PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

#### INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

#### FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

#### FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees I e refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

#### TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

21 00

25 25

### Box Lots in Cold Storage in St. Louis

### No Charge for Drayage

#### KIEFFER PEARS---Two Years, Grafted on Branched French Pear Seedlings, 7-12mm.

| Pear Seedlings, 7-12mm.   | *                |
|---|------------------|
| TIPHER 34 to 1 inch, 6 to 8 feet  | PRICE<br>PER BOX |
| 3 Boxes, each containing 250 Kieffer   Fable   17 Boxes, each containing 200 Kieffer   Face | \$25 00<br>20 00 |
| KIEFFER PEARS. One Year. Grafted on Branched French<br>Seedlings, 7-12mm                    | Pear             |
|   |                  |
| One Year, 5 to 6 feet   |                  |
| 11 Boxes, each containing 500 Kieffer   | \$35 00<br>17 50 |
| 4 to 5 feet   |                  |
| 4 Boxes, each containing 500 Kieffer  | 30 00            |
| 3 to 4 feet   |                  |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$  | 20 00<br>16 00   |
| APPLE GRAFTS. Two Years. Grafted on Branched French A<br>Seedlings, 7-12 mm.                | Apple            |
| 34 to 1 inch, 6 to 8 feet   |                  |
| 11 Boxes, each containing 300 assorted  | <b>\$30 00</b>   |
| PEACH TREES. One Year and June Buds. On Peach.  |                  |
| 15 Boxes, each containing 250 Elberta, 1 year   | \$18 75          |
| % to ¾, 5 to 6 feet   | 00.07            |
| 5 Boxes, each containing 350 Elberta, 1 year  | 26 25            |

½ to 9-16, 4 to 5 feet

150 Hiley J. B.

1 Box containing 350 assorted .....

80 Carman J. B. 120 Elberta J. B.

### BOX LOTS IN COLD STORAGE IN ST. LOUIS == Continued

### PEACH TREES. One Year and June Buds. On Peach--Continued.

| CIPHER  | PRICE<br>PER BON          |
|---|---------------------------|
| 7-16 to ½, 3½ to 4½ feet  |                           |
| 2 Boxes, each containing 750 Elberta, 1 year       Fame         2 Boxes, each containing 150 Hiley 1 year, 850 Elberta 1 year       Family         1 Box containing 9:0 assorted 1 year       Family         100 Relle of Ga.       200 Elberta       100 Fox Seedling         100 Hiley       100 Henrietta       100 Mt. Rose         100 O. M. Cling       00 Sneed       60 Stephens Rareripe | \$38 75<br>45 00<br>43 20 |
| 1 Roy containing 1000 aggregated 1 moon   | 45 00                     |
| 100 Belle of Ga.  | 45 00                     |
| 1 Box containing 724 assorted   | *32 58                    |
| 10 Sneed 1 yr. 3 Boxes, each containing 500 assorted  | 23 50                     |
| 3 Boxes, each containing 500 assorted   | 16 65                     |
| 80 Hiley J. B.<br>1 Box containing 380 Hiley J. B. Fain   | 17 10                     |

### Box Lots in Cold Storage in Rochester, N. Y.

No Charge for Drayage

#### KIEFFER PEARS. Two Years. Grafted on Branched French Pear Seedlings 7-12mm

| Сірнея                               | PRICE<br>PER BOX |
|--------------------------------------|------------------|
| 34 to 1 inch, 6 to 8 feet            |                  |
| 3 Boxes, each containing 250 Kieffer | \$25 00<br>20 00 |
| % to ¾, 5 to 6 feet                  | 1                |
| 4 Boxes, each containing 400 Kieffer | 32 (0            |
| 9-16 to %, 4 to 6 feet               |                  |
| 1 Box containing 200 Kieffer         | 12 00<br>18 00   |

### BOX LOTS IN COLD STORAGE IN ROCHESTER, N. Y.=Cont'd

PEACH TREES. One Year. On Peach.

|   | -  |  | CIPHER           | PRICE<br>PER BOX |
|---|--|--|------------------|------------------|
| Section 1   | 3/4 to 1 inc                               | ch, 6 to 8 feet  |                  |                  |
| 10 Boxes, each containir  |  | ,  | Packet           | <b>\$18 75</b>   |
|   |  | 5 to 6 feet  | •                |                  |
| 10 Boxes, each containin  | g 400 Elberta                              |  | Pad              | 20 00            |
| •   | 9-16 to 5                                  | i, 4 to 6 feet   |                  |                  |
| 8 Boxes, each containing  | z 450 assorted                             |  | $\dots Pad\ lle$ | 27 00            |
| 80 Belle of Ga.<br>61 Fox Seedling<br>10 O.M. Free<br>10 Waddell  | 10 Bilyeaus Late<br>80 Hiley<br>20 Salway  | 160 Elberta<br>10 Octobel<br>10 Stump                        |                  |                  |
| 1 Box containing 450 as   | ssorted                                    |  | $\dots Padlock$  | 27 00            |
| 1 Box containing 450 as<br>8 ) B-lle of Ga<br>60 Fox Soedling<br>10 O. M. Free<br>10 Waddell  | 10 Bilyeaus Late<br>50 Hiley<br>20 Salway  | 19) Elberta<br>10 Octobel<br>10 Stump                        |                  |                  |
| 1 Box containing 450 as   | ssorted                                    |  | $\dots Pagon$    | 27 00            |
| 10 Bilyeaus Late<br>10 Stump<br>240 Elberta   | 1 Octobel<br>10-Waddell<br>60 Fox Seedling | 10 O. M. Free<br>8) Belle of Ga.<br>20 Salway                |                  |                  |
| 10 Waddell 1 Box containing 450 a: 10 Bilyeaus Late 10 Stump 240 Elberta 1 Box containing 459 as 50 Apex 9 Krummels Late 25 O. M. Cling 50 Wonderful 10 Stump | sorted                                     | 60 Henrietta<br>60 Mt. Rose<br>40 Triumph<br>10 Fox Seedling | Page             | 27 54            |
| 1 Box containing 410 as<br>100 Belle of Ga.<br>40 Salway  | sorted20 Octobel<br>50 Stump               | 40 O. M. Free<br>80 Sneed                                    | Paid             | 26 40            |
| 2 Boxes, each containin<br>50 Fox Seedling  | 350 Elberta                                | •                      | Pail             | 24 00            |
| 1 D   |  | , 4 to 5 feet  | Pain             | 22 50            |
| 1 Box containing 450 as   | 50 Dow Coodling                            | OFO IIII   |                  | 22 30            |
| 1 Box containing 430 a 15 Belle of Ga. 60 Hiley 60 O. M. Free   | ssorted                                    | 65 Globe<br>30 Mt. Rose<br>30 Stump                          | Pair             | 21 50            |
| 20 Sneed  | •  |  |                  |                  |

### Box Lots in Cold Storage in Philadelphia, Pa.

No Charge for Drayage

#### PEACH TREES. One Year. On Peach.

|   |  |              |                                 | CIPHER | PRICE<br>PER BOX |
|---|--|--------------|---------------------------------|--------|------------------|
|   |  | % to ¾,      | 5 to 6 feet                     |        |                  |
| 0 | Boxes, each containing 3<br>100 Elberta<br>10 Triumph<br>20 Crawford's Early<br>20 Hiley<br>10 Stump | 280 assorted |                                 | Omen   | \$21 00          |
| 1 | 10 Waddell<br>Box containing 293 assor<br>70 Apex<br>50 Henrietta<br>.58 Mt. Rose                    | ted          | 40 Heath Cling<br>10 Mamie Ross | Object | 21 98            |

This Bulletin shows everything we now have left for sale this Spring, both in cellars here and in Box Lots now in Cold Storage in St. Louis, Rochester and Philadelphia. You will note by Leaflet enclosed that we still have a nice assortment of Apples and Peaches for sale from here. If you contemplate transplanting any Peaches this Spring we would sug est that you order without delay, when we will let you know promptly just what we will be able to do for you.

#### Unsolicited Testimonials.

MISSOURI, April 25, 1912—"Your trees were satisfactory. Enclosed find N. Y. Draft."

ILLINOIS, April 8, 1912—"Apples came to hand this morning. They are nice one-year stock. We thank you very much for prompt shipment."

MISSISSIPPI, March, 1912—We thank you very much for the prompt attention you have given our orders this winter, and assure you that we will always buy our stock from you when in need of roses."

COLORADO, April 1, 1912—"The stuff was received in first class condition and the Kieffer checked 90 trees over, all of which is for your good and my amusement."

ILLINOIS, March, 1912—"The six boxes of roses came in yesterday in fine shape and we have them unpacked and in our storage cellars. We thank you for promptness in handling the order and for the fine grade of stock that you gave us."

### NURSERYMEN'S CALIPER-1/3 SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60: 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to



HUNTSVILLE WHOLESALE NURSERIES. Huntsville. Ala.

### Alabama State Board of Horticulture.

OFFICIAL CERTIFICATE.

No. 4

TO WHOM IT MAY CONCERN:

This is to Certify, That in accordance with an Act of the Legislature approved March 5, 1903, the nurseries of the Huntsville Wholesale Nurseries, at Huntsville and Gladstone, Ala, were examined July 20, 22 and 23, 1912, and that the stock

in said nurseries was found apparently free from the San Jose scale and all other insects and diseases of a seriously injurious nature. These nurseries are properly equipped for funigation. This certificate is to cover only stock grown in the above named nurseries and pecomes invalid after July 15, 1913.

Auburn, Ala., July 31, 1912.

Form 1 1912-13

PTWilliam Horticulturist

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### Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

| Peach Trees \           | , nøm: | Ranson     | Rather    | Rattle    | Recite.                  | Reside.                  | 11                    | 11                   |
|-------------------------|--------|------------|-----------|-----------|--------------------------|--------------------------|-----------------------|----------------------|
| One Year. 36 t-         | 08ft.  | 5 to 6 ft. | 4 to B ft | I to 5 ft | 314 to 414 ft.           | 3 to 4 feet              | Resource<br>2 to 3 ft | Render<br>1 to 2 ft. |
| On 34<br>Peach Stock Pr | M \$85 | Pr M \$85  | Pr M \$75 | PrM \$65  | 7-16 to 15<br>Per M \$50 | 3g to 7-16<br>Per M \$45 | Per M \$35            | Fer M \$25           |
| Alexander               | 5      |            |           |           | ***                      | 110                      | 80                    | ***                  |
| Apex                    |        |            | ***       | ***       | Alle I                   |                          |                       |                      |
| Beers Smock             | . 10   | 110        |           |           |                          |                          |                       |                      |
| Belle of Ga             |        |            | ***       |           | ***                      | ***                      |                       |                      |
| Bilyens Late            | 180    | 110        | ***       |           |                          | •                        | •••                   |                      |
| Carman.                 | 1140   |            |           | ***       | ***                      | 380                      | 2630                  |                      |
| Crawford's Late         | 435    |            |           |           |                          | 300                      | 1115                  |                      |
| Champlon                |        |            |           | 41        |                          | 100                      | 1425                  | ****                 |
| Crawford's Early        | 840    | 25         |           | ***       | ***                      | 600                      | 1440                  | ***                  |
| Eiberta                 | 7890   | 5200       |           |           |                          |                          | 9540                  | ****                 |
| Fox Seedling            | 530    | 5110       |           |           | 100                      | 1200                     | 1930                  |                      |
| F. St. John             |        |            |           |           | 414                      | 90                       | 490                   |                      |
| Globe                   |        |            |           |           |                          | 380                      | 600                   |                      |
| Guldfinch /             |        |            |           |           | • • • •                  | 0.00                     | 000                   |                      |
| (Ea. E(berta)           |        |            | ***       |           | ***                      |                          | ****                  | ***                  |
| Heath Cling             |        |            |           |           |                          |                          | 680                   |                      |
| Hiley (Ea. Belle)       | 650    | 355        |           |           |                          |                          |                       |                      |
| Henrietta.              | 30     |            |           |           |                          | 80                       | 220                   | 464                  |
| Krimmel's Late          |        |            |           |           | -++                      |                          | 2.0                   |                      |
| Lemon Cling             |        |            | ***       |           |                          | ĩo                       | 40                    | ***                  |
| Mamie Ross              |        |            |           |           |                          |                          |                       | 6.1.4                |
| Mayflower               | 830    |            |           |           | ****                     | 1-44                     |                       | ***                  |
| Mountain Rose           | 150    |            |           | 4         |                          | 1000                     | 975                   |                      |
| Munson Free             |        |            |           | 4*-+      | ••••                     | 1000                     | 100                   |                      |
| Munson Cling            | 5      |            | •••       |           | ****                     | 190                      | 120                   | - 10-                |
| Octobel                 | 80     |            |           | 4-11      |                          | 95                       | 220                   |                      |
| Old M Free              |        | 20         |           | ***       |                          | 100                      | 350                   | **-                  |
| Old M. Cling            |        |            |           | ***       |                          | 100                      |                       |                      |
| Rex (La. Elberta)       | 70     | ****       | ***       | ***       | 414                      | 260                      | 120                   |                      |
| Reeve's Favorite        | 70     | 50         | ***       |           | ***                      | 260                      | 441                   |                      |
| Salway                  | 800    | 10         |           | ••••      |                          | ***                      | 001                   | ***                  |
| Shuman Shuman           | OUN    | 80         |           |           |                          | 40                       | 285                   | *9.41                |
| Stump                   | 011    | 140        | ***       | ***       | ***                      | 40                       | 960                   | ***                  |
| Sueed                   |        |            | * *       |           | ***                      | 30                       | 20                    |                      |
| Stephens Rareripe       |        | 140        |           |           | -=1                      | 255                      | 540                   | 4.14                 |
| Triumph                 | 40     | 85         | 416-1     | ***       |                          |                          | 220                   | ***                  |
| Waddell                 | 70     | 050        | •••       | ****      | ***                      | ***                      | 180                   | ***                  |
| Wonderful               | 300    | 270        |           |           | ••••                     | ***                      | 80                    | ***                  |

#### PEACH TREES-June Buds.

|   |   |            |           |      | •             |       |       |
|---|---|------------|-----------|------|---------------|-------|-------|
| Peach Trees, 4 to 5 ft. On Peach. Juna Buds Pr M \$75 | Jallar<br>314 to 414 ft<br>14 to 9-18<br>Per M \$65 | 7-16 to 16 | % to 7-16 | }    | : 18 to 24 in |       |       |
| Belle of Ga<br>Beer's Sinock                          |   | ***        |           |      |               | 12700 |       |
| Carman  | ***   |            | 2630      | 8410 | 3500          | 6800  | 8800  |
| Elberta   |   | ***        |           |      | 44300         | 41950 | 1 +** |
| (Ea. Elberta) - } ==                                  |   | ****       |           |      | * ***         | ****  | 42-4  |
| Heath Cling   |   |            |           | 1180 | 920           | 500   |       |
| Hiley (Ea. Belle)                                     | ••••  | ***        | 3360      | 5600 | ++1           |       | ***   |
| Salway  |   | ***        |           |      | ***           |       |       |

### APPLE GRAFTS. Two Years. Grafted on No. 1 Branched French Apple Seedlings, 7-12 mm.

|  | Provision % & up Per M \$100 | Provisa<br>% to 34<br>Per M \$80 | Provoke<br>9-16 to %<br>Per M \$70 | Prowl 1/4 to 9-16 Per M \$50 | Proxy<br>7-16 to ½<br>Per M \$40 | Prude<br>3 to 4 feet<br>Per M \$30 |
|--|------------------------------|----------------------------------|------------------------------------|------------------------------|----------------------------------|------------------------------------|
| Gravenstein  | . 50                         |                                  |                                    |                              |                                  |                                    |
| C  |                              | 2000                             | 4.4.0                              |                              |                                  |                                    |
| Gano   | > 810                        | 2080                             | 1110                               | 450                          | 120                              |                                    |
| Hackworth  | _ 30                         | 90                               | 20                                 | 30                           |                                  |                                    |
| donathair  |                              |                                  | ā                                  | ~-                           |                                  |                                    |
| (14414) 11411  | . 40                         |                                  |                                    | -575                         | 227                              |                                    |
| Newtown Pippin   | 230                          | 370                              | 810                                | 210                          | 70                               | * **                               |
| Ortley   | . 110                        | 220                              | 110                                | - 60                         | 80                               |                                    |
| 174 010,74 1111 11 1111111111111111111111111111  | . 110                        |                                  |                                    | 00                           | - 00                             | 272                                |
| Rome Beanty  | . 90                         | 240                              | 40                                 |                              |                                  | 50                                 |
| Spitzenlurg  | . 90                         | 80                               | 100                                | 60                           | 20                               |                                    |
| City 1   | . 00                         |                                  | 100                                | 00                           | 4.0                              | ***                                |
| Shockley   |                              | 35                               | 114                                |                              | 447                              | ***                                |
| Winesap  |                              | 5                                |                                    |                              |                                  |                                    |
| The second secon | 1 22                         |                                  | ***                                | ***                          | ***                              |                                    |
| Yates  | . 55                         | 10                               |                                    | ***                          | ***                              | ***                                |
|  |                              |                                  |                                    |                              |                                  |                                    |

### APPLE GRAFTS---One Year Transplants. Cut back to the ground and but one shoot allowed to grow. Handsome trees.

|                     |      |      | Pride<br>8 to 4 feet<br>Per M \$45 | 2 to 3 feet |     |
|---------------------|------|------|------------------------------------|-------------|-----|
| Ark. Black          |      | 30   | 120                                | 60          | 5   |
| Gano                | 40   | 90   | 65                                 | 10          | *** |
| Grimes Golden       |      | 25   | 1ā                                 |             | *** |
| Ortley.             | 70   | 100  | 40                                 | . 5         |     |
| Rome Beauty         | 50   | 260  | 400                                | 120         |     |
| Snitzenburg         | 690  | 1020 | 730                                | 100         | *** |
| Wagener             |      | 85   | .40                                | 10          | *** |
| Winesap             | 60   | 275  | 350                                | 150         | *** |
| Willter Banana      | ð    |      |                                    | 2           | 2   |
| Yel. Newtown Pippin | 1000 | 2455 | 2100                               | 560         | 20  |

#### APPLE GRAFTS --- One Year Cut Back, 2 Year Roots.

|                | Putty<br>5 to 6 feet<br>Per M \$80 | Puzzle<br>4 to 5 feet<br>Per M \$10 | Pigmy<br>8 to 4 feet<br>Per M \$45 | Pyre 2 to 3 feet Per M \$30 |     |
|----------------|------------------------------------|-------------------------------------|------------------------------------|-----------------------------|-----|
| Ark. Black     | 17                                 | 50                                  | 80                                 | 80                          | *** |
| Gano           | 120                                | 100                                 | 50                                 | 15                          |     |
| Grimes Golden  |                                    |                                     |                                    | 580                         | 800 |
| Huckworth.     | 30                                 | 70                                  | 20                                 | 10                          | 879 |
| Newtown Pippin | 590                                | 230                                 | 120                                | 40                          |     |
| Ortley         | 20                                 | 15                                  | 10                                 |                             |     |
| Rome Beauty    | 260                                | 400                                 | 150                                | 50                          |     |
| Red June.      |                                    | 10                                  | lå                                 | 15                          |     |
| Spitzenburg    | 540                                | 230                                 | 40                                 | 20                          | *** |
| Shockley       | 7                                  |                                     |                                    |                             | *** |
| Winter Banana. | 200                                | 70                                  | 40                                 | 40                          |     |
| Wagener        |                                    | 40                                  | 85                                 | 90                          |     |

Special prices will be quoted upon request on the Apples and Peaches which we have in our cellars here in lots of five hundred (500) or more.

# Offerings for Fall of 1913 and Spring of 1914.

W<sup>E</sup> will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Apples, one and two year old, for sale for the Fall of 1913 and Spring of 1914.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer Pears, one and two years, one year and June Budded Peaches, H. P. and Moss Roses, Apples, one and two years.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Many of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

## HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala.